

The Blueprint for High-Volume RPO

How to structure your tech stack, workflows, and reporting to manage enterprise RPO contracts effectively.

Section 1: Architectural Foundations

High-volume RPO requires a unified data model. Using Salesforce natively ensures that candidate data, client reporting, and compliance checks live in a single source of truth.

Section 2: Workflow Automation

Standardize your pipeline stages across all clients. Use automated triggers to move candidates from "Applied" to "Screened" based on minimum criteria thresholds.

Section 3: Client Visibility

Enterprise clients demand real-time visibility. Setting up custom Salesforce dashboards for client portals reduces manual reporting hours by 80%.

