

# Agency Growth Benchmarks Report

*Our annual report analyzing growth rates, margins, and technology adoption across 500+ recruitment agencies.*

## Executive Summary

Our survey of 500+ agencies reveals that firms utilizing native AI tools are growing 3x faster than those relying on legacy, disconnected tech stacks.

## Key Finding 1: Margin Expansion

Agencies that have automated their middle and back-office operations (like timesheets and invoicing) report a 12% higher profit margin.

## Key Finding 2: Tech Consolidation

The average recruiter uses 6 different tools daily. Agencies moving to a unified platform like recruitMaxx on Salesforce report higher consultant satisfaction and reduced software spend.

